



**bfs INDUSTRIES, LLC**



# Your Source For Boiler Auxiliary Equipment For Over Sixty Years

BFS Industries was founded in 1946 by John Garbarino and remains a family owned business today. Our journey has taken us from modest beginnings in a small fabrication shop in Brooklyn, NY, to expanded facilities on Long Island to our modern, state of the art office and manufacturing plant in Butner, NC. BFS has never lost sight of the reasons for our success, and we consider these our core strengths:

*Experience History Relationships Knowledge  
Reputation Quality Value*

Although we have enjoyed over 60 years of success, we will never take this for granted. In this competitive and ever-changing marketplace, we realize that this success must be earned. BFS is up to the challenge of maintaining our outstanding reputation and earning your repeat business. We look forward to continued mutual prosperity with our existing customers, as we work hard to gain the confidence of new ones.

Tom Garbarino  
President

*1991— Butner,  
NC Office and  
Manufacturing  
Facility*



*1946— Manhattan,  
NY Office*



*1946— Brooklyn, NY  
Manufacturing facility*



*1969— West Babylon, NY  
Office and Manufacturing  
Facility*

## Experience

BFS has over 60 years experience in the design and manufacture of all types of boiler room auxiliary equipment. From very basic systems to complex, highly engineered systems, we do it all, and do it well.

## History

Our industry has evolved and experienced many changes since our founding. Companies have come and gone, there have been consolidations, mergers, and bankruptcies. BFS has remained a constant in this industry,

changing with the times and growing both our capabilities and our business. We are very proud of this enviable history.

## Relationships

Much of our success is due to the valuable relationships that we have built with our representatives. We are proud to have many long term relationships spanning 3, 4 and 5 decades. We have been able to keep these relationships strong through the years with effective communication, cooperation and hard work. We will continue to work hard to maintain these long term relationships as we also forge new ones.



John Garbarino



Bob Garbarino



Tom Garbarino



## Our People & Planning Process



*Sales Meeting*



*Purchasing*



*Engineering Conference*



*Bookkeeping*

### Reputation

BFS enjoys a highly regarded reputation within our industry. We work hard to take care of our customers by being responsive to their inquiries, providing timely deliveries and offering excellent after sale support.



*Controls Group-Electrical Engineering*



*AutoCAD*



*Submittals, Maintenance Manuals & Catalogs*



*Production Meeting*

### Knowledge

BFS' experienced personnel and degreed engineers have the knowledge required to design systems that meet or exceed the customer's specifications. This requires interpretation of multiple drawings and technical documents in order to determine the best design for a total system solution.



# Our Products & Manufacturing Facility



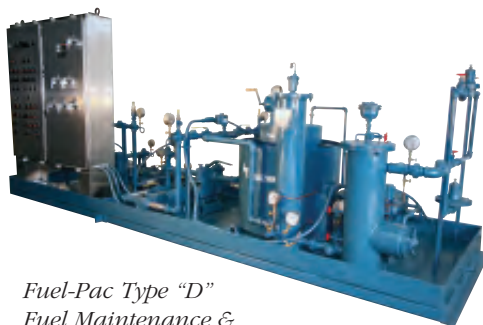
*Duplex Feed-Pac  
"LPS" Series*



*Triplex Zer-O-Pac  
Class "T" Deaerator-  
Seismic Designed*



*Duplex Feed-Pac "LPR" Series*



*Fuel-Pac Type "D"  
Fuel Maintenance &  
Conditioning System*



*Vertical Duplex Feed-Pac*



*Triplex Zer-O-Pac Class "T" "End-  
to-End" DA/Vertical Surge System  
with Platforms and Ladder*

*Fuel-Pac Type "D"  
Day Tank*



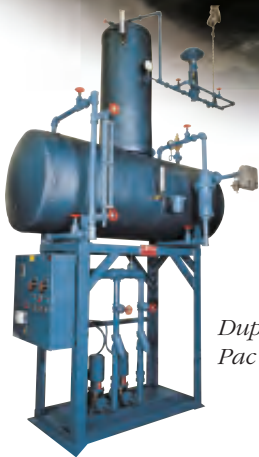
*Triplex Zer-O-Pac Class "S"  
Vertical Deaerator*



*Quadruplex Zer-O-Pac Class  
"S" Over/Under Deaerator  
& Surge System*







*Duplex Zer-O-Pac Class "P"*



*Triplex Fuel-Pac Type "F" #6 Fuel Oil Pump & Heater System*



*Accu-Flow Motorized Valve*



*Horizontal Triplex Feed-Pac with Galvanized Tank*

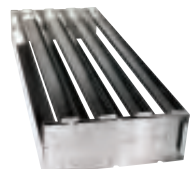


*Panel-Pac Free-Standing PLC Based Control Panel, NEMA #4X S.S. Enclosure*



*All S.S. BFS Spray Valve*

*#430 S.S. High Efficiency Trays*





## Our Manufacturing Process



*Pipe Manifold Welding*



*Welding a Seismic Designed Deaerator Structural Support Stand*



*Piping (3) Boiler Feed Pumps for a Class "T" Deaerator*



*Piping Duplex Fuel-Pac*

### Quality

Our customers demand a quality product, and BFS delivers. Our quality starts in the design process. We are proud to specify and use high quality components, resulting in an exceptional level of system reliability. Our manufacturing process incorporates multiple levels of inspections in order to insure that the equipment we manufacture meets the customer's and our high expectations.



*Testing a Quadruplex Panel for a Deaerator in our Controls Group Clean Room*





*Wiring a Class "S" Deaerator*



*Wiring a Feed-Pac Boiler Feed System*



*Pressure Washing Booth Prior to Painting*



*Paint Spraying and Curing Booth*



*Loading a 300,000#/Hr Tray Deaerator*

## Value

BFS products offer an excellent value. Our highly skilled fabrication and assembly team put together systems with high quality components. We manage to maintain this high standard while offering a competitive pricing structure. We don't claim to have the "cheapest pricing" in the industry, nor do we want to. The old adage "you get what you pay for" certainly holds true.





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